

GACAA Board Meeting Minutes

Rock Eagle

April 7, 2023

Board Present – Brenda Jackson (President), Lucy Ray (President Elect), Andrew Sawyer (Vice President), Madison Luke (Secretary), Guy Hancock (Treasurer), Justin Shealey (Past President), Gibson Priest (NW), Hailey Partain (NW), Robyn Stewart (NE), Shanna Reynolds (NE), Justin Hand (SW), Kim Post (SW), Ted McAvoy (SS)

On Zoom: Scout Carter (SE), Colby Royal (SE)

Absent: Wes Smith (GOTCCA), Simer Virk (SS)

Guests: Dr. Laura Perry Johnson, Dr. Mark McCann, Dr. Mike Martin, Paula Burke,

Proceedings:

Meeting called to order at 10:04 AM by Brenda Jackson

Invocation given by Justin Shealey

Update from Dr. Laura Perry Johnson:

FY23 Budget Update:

In the FY23 amended budget, we received 3.4 million dollars to build cabins at rock eagle. Funds must be used by June 30th, the end of FY23 budget. The new cabins will be near the front side of Rock Eagle- 3 new cabins and remaining 1 old cabin. Total renovations, except the restrooms, were needed at Barkuloo-Rich due to infrastructure issues. Callaway is also being partially renovated from a donation received from the Callaway foundation and other donors. We also received 1.6 million dollars of federal money to work on the infrastructure of the sidewalks in between the auditorium and dining hall. That renovation will take place this summer.

FY24 Budget Update:

In the FY24 budget, we have funding for 3 tenure track positions: 1) Post-Harvest Fruit and Vegetable Physiologist (80 % research-based in Tifton), 2) Peach and Citrus Breeder (80% research), and 3) Citrus Extension Specialist (80% Extension)-which will partner with Jake Price. There is also funding for a new research coordinator for the blueberry farm in Alma and support for the blueberry industry. Peanut commission lobbied for funding for technical

positions, and funding was received for 3 positions that are specific in the budget - 1 technical position will go to Nino Brown, Peanut Breeder (based in Tifton), and 2 technical positions for the Peanut Extension Team (based in Tifton).

We also received funding in Perry for the new Precision Ag and Demonstration Farm. However, since the land in Perry is state land, we are still ironing out details to take possession of the land from the Ag Expo Authority. We also received some funds in last year's budget to help support this. In FY24, there is funding for positions, as well as maintenance. The idea for this farm is to be a place to demonstrate technology and would need to have crops there. We are working with a Midwest group, Grand Farms, that has a demonstration farm that will be similar to the new one in Perry.

We received funding for 3 agent positions that are to be shared 4-H agents, which will either be 100% 4-H or partial 4-H. This is full funding, so if we are able to leverage additional county funding, we may be able to hire more than 3 positions. DED's are looking at where they are with hire positions, but we want a cap of 350 agents. We are currently at 318 agents. If we are able to pick up 6 positions, that will leave us at 324 agents.

There is a \$2,000 cost of living raise for all state employees that will start on July 1, 2023, which is given to agents through state dollars. This will end up as an expense for Extension and the College for rock eagle employees and people on grants etc. Last year the COLA \$5,000.00 cost Extension a little over 1 million dollars in Extension. We will continue to raise starting salaries, as we will have the highest paid agents in the southeast regarding starting salaries.

Justin Shealy asked, "what about part time employees?" - Dr. Johnson said it is only for full time. However, there will probably be a raise for those employees on hourly rate and sometimes student worker rates will go up. We haven't been told yet.

Ted McAvoy asked- "Is there a coordinator for demonstration plant in Perry or are they volunteer based?" Dr. Johnson responded: We will be hiring 2 positions for now. This will be a different model than other research sites. We will not be driving equipment up the interstate to Perry. The Perry Demonstration Farm will be more self-contained and almost like we are contracting with Grant Farms to do a lot. Ideally, industry will bring in their own equipment to demonstration.

Justin Shealy asked: "Will the Perry Demonstration farm be tied to the fair? – Dr. Johnson responded: This is to be determined. The vision is this could be a great Ag Literacy or Ag Promotional type Facility. The long-term goal is that fair goers will be able to learn more about agriculture while at the fair.

We have been working with company out of Florida, called the Frankle Group, on how we tell our extension story, and we message the college and cooperative extension. They are through the primary and secondary discovery phases. This means they have studied our peers and institution, completed surveys, and have done focus groups/interviews. Monday there is a

meeting to start discussing how we will lay everything out visually. For example, things like what the brand will look like, what the message will look like, how to change the website visually etc. Yesterday, they gave PDCs, ELTs, OLOD Group, a preview. This was interesting to see as it goes to the core values of Extension- delivering research-based information that consumers can use and trust. It was also interesting to see the things that consumers see Extension do (besides Ag) like health and wellness/ financial literacy. If we are continuing to planning our programming around local needs- we will continue to be validated and relevant in our work in extension.

Mike Martin stated: It was enlightening to see the response we got back because it was a very diverse group. It was very positive.

Justin Shealy asked: “what did they point out that we need to work on?” – Dr. Johnson responded that there are a lot of great things we do that people do not know about that could use it, like financial literacy, health and wellness, gardening- fruits and vegetables etc. We are going to try to broaden our scope.

Lastly, Destiny 1- We have invested so much in this program. We have hired 2 additional personnel to work with this. We are looking at rolling our credit card readers for purchase for each county. I urge every county to see if they could use this. The whole reason we are investing this much at the top level is to serve the needs of county. We have also hired Sarah Beth Massey to work at Rock Eagle. She is running the Extension store and also managing the distributions of our for-sale publications. We are going to start selling things that would be appealing to consumers such as the pest management handbooks, so easy to preserve etc. There are a lot of things we are trying to do that will help serve on the county level and help to relieve pressure there.

Update from Bill Burdine, NACAA Past President, and Paula Burke, Southern Region Vice Director, on hosting GACAA AM/PIC:

Paula Introduced Bill.

Hosting AM/PIC is a lot of work but a rewarding experience because it brings agents working together on a major task. Things are very different from the last time Georgia hosted in 2002. The AM/PIC handbook is online and has a lot of information in it and is basically the contract that nationals has with the host state. 2024 is the next time a southern state can host. Next opportunity would be in 2026, which is an open year where any state can host. So, you can bid in 2024 to host the 2028 meetings or you can bid in 2026 to host the 2030 meeting.

There are some changes coming in handbook. For one, we have committee meetings on Sunday afternoon, and we are moving those to virtual meetings prior to AM/PIC. We will also be moving a few other functions to virtual prior to AM/PIC. These are things that have had a very low turnout and take up space at AM/PIC, so we are trying to move a few things virtual and hopefully save some people on hotel rooms etc. We don't want the entire meeting to be virtual

because we love the face-to-face networking. However, we are moving some low hanging fruit to a virtual setting to save time/space, but the entire meeting will not be virtual.

A few things that are expected of the host state currently:

You are the labor force. You are the planning committee. It's your responsibility to put together the coolers, decorate the convention center and exhibit halls. Any funds that come in from sells in exhibits is your money- the bulk of income comes from the exhibit hall and sponsors and donors you reach out to.

There are some meals that the host state will pay for. Nationals will pay up to \$40, but the rest of The Sunday Welcome Dinner is a host state responsibility.

All of the transportation is paid for by nationals, but the host state does have to line up busses, intake requests on an RFP for audio and video equipment and photographers.

Justin Shealy asked: "what is time frame to host a meeting?" – There is not anything in policy that states when the meeting should be but is typically in July. There have been a few August meetings and a couple September meetings. Something to think about is 60% of membership is from the south, and starts back to school in August, so parents with kids won't be attending meeting. So, you really need to think about time of year where meeting participation will be up. National will have to approve the date for the meeting.

Bill suggested working with Patty Richburg with Hams Brisco- works with associations on planning conventions. She will be able to tell you which cities are and are not going to be interesting and which months for a state to even be considered on a bid- this will help with hotel planning etc. A smaller city will be better for are smaller group, however, smaller cities do not have a convention center that will compensate 20-25 rooms. You usually need 2400 hotel room nights for big hotels in major cities- so hotels in smaller cities will be a better choice.

Justin Shealy asked: "How many hotel rooms (not nights) but actual rooms does a hotel need to have capacity for to host a meeting? - Bills responded that you need to have available 650 rooms on any given night.

Justin Shealy asked- "How big of an issue will airports be. Larger airports in Atlanta vs regional hubs (Atlanta to Savannah)?" Bill doesn't think it will be an issue because it has come up in previous meetings. The cost may go up with smaller airports, but it is definitely doable. There are no problems with trying to go back to Savannah. Florida did not want to go to Orlando, where they hosted 19 years ago. It would have been cheaper than having it in West Palm. It is not hinderance to host in a city that you hosted 15-20 years ago because it will be a different crowd of people most likely.

Kim Post asked: "What is the average monetary commitment/range from host state?" This year, Iowa is proposing a 1.2-million-dollar budget (national and state combine). Bill

thinks you can get by \$250,000, depending on what you want to have in terms of unlimited things and gifts etc. That will be up to the host state- you can pick and choose what to spend on- plants, gifts etc. It depends on how much work do you want to put into donors/ exhibits booths etc. Most states will end up putting \$100,000 in pockets when it's over.

Justin Shealy asked: "On any given day at NACAA, how many rooms do we need to have available for meetings, presentations, events etc.?" Bill responded that it would be great to have 20 rooms available, but it is not required. For example- Montana meeting will be very different; Montana does not have a single room in the state that will hold everyone at the banquet. We will most likely have to split rooms with tv.

Justin Shealy asked: "What is the average attendance for NACAA to attend? How big of a room space for people?" Bill responded that typically in the range for 600-700 members that come to AM/PIC (not banquet) and around 100 spouses, 50-75 life members plus spouses. Total around 800-1,000 usually. We were 995 last year in Florida

Mike Martin asked: "Are there any seed funds that can help the start to get started?" – As soon as you bid and get approved, you are eligible to receive \$1,000 in seed money to start hosting and to help get the checking account started. You can also use Ham Brisco for free. We pay their salaries.

Ted McAvoy asked: "How much detail needs to be in bid?" Bill responded and said there can be a little as "GA wants to host 20XX meeting and we will have it in X city in X month." But that is a very poor bid. You need to at least work with Brisco to determine top cities and tell them what months you would like to do it. They will send information out to tourism in those cities to get preliminary numbers for food, hotels, convention center rentals etc. That is okay to suggest 1-2 weeks in a month because you can't lock in contracts until bid is approved by nationals.

Paula Burke asked: "How is Montana meeting going to be different?" Bill responded- We will be in multiple hotels. We will have professional training sessions in two different hotels. Billings is going to provide extra support for bringing in this tourism. Chattanooga meeting was one of the best run meeting in years. The population, convention center size, airport, city size- of Chattanooga is great, and they wanted our business. They spent extra time on shuttles, and they did extra things for us because we were there largest meeting that year and brought in revenue to the city.

These meetings are costing more and more each year because each state wants to outdo the previous host state. Bill suggests getting out of that and go to smaller cities more suitable for our smaller group. Small towns are much more cost effective. If we don't do this, we are going to price ourselves out of a meeting.

Justin Shealy asked: "Do we talk to the state/cities on running shuttles etc. or does Hams Briscoe speak with them?" Bill responded- They will help you, but they are not doing all of the work for you. Patty will ask questions to get her in the direction GA wants to go. She will tell you to consider X, Y, Z cities. She will send it out to those cities and in return, she will rank in order of preference on which cities she would recommend. However, host states have wanted to go another way from what she recommends. She knows who to speak with and she can get quotes. If you need to run a shuttle like with Montana- that expense is on the host state. However, some states will help with finances in return for the tourism.

Justin Shealy asked: "Does NACAA have a shadowing program from previous host state?" Bill responded- Yes, you should reach out to someone in Florida or Iowa and ask questions. But if you do receive the bid, you basically just follow in the footsteps of the previous host state. You also get invited to the board meeting in prep for the meeting the year prior to your meeting. AM/PIC chairs would be at those meeting. You would want to know who the committee chairs by then so they could go and ask questions.

Bill is working on trying to take some responsibility (meals) away from the host state, but it has not been approved yet. However, it will be approved or not in time for us to consider when we put in a bid.

Lucy Ray asked: "Are there any other southern states that are interested in putting in a bid?" Bill responded- No. As of now, no one else has reached out for the 2024 or 2026 bid.

Discussion After Bill:

Justin Shealy asked for Dr. McCann and Dr. Martin's opinions:

Dr. Martin responded: If we want to have it in 2028, we will place the bid in 2024. One thing that would help would be to get support from other associations and make sure those associations would support us.

Hosting AM/PIC will take a lot of professional time. Do we have Dr. Martin's and Dr. McCann's blessing to put in bid if we decide to?

Dr. Martin responded- It would take full administrative support (extension leadership team etc.) to decide. If the GACAA board is interested in hosting AM/PIC, it could be presented to that group. If decided to bid, we would need to meet in person with ELT to discuss. September would be the most flexible time to meet all together in person- This is tentatively on schedule to meet.

Brenda Jackson asked what the group thought or if there was any more discussion?

Kim Post asked: "Where would we get the money?" Justin Shealy responded- we have it in CD's. We have enough seed money to start. We can make profit from hosting this meeting as well.

Justin Shealy stated that we are in a unique situation in GA with our specialists and industry retailers to solicit great donations to generate a larger amount of funds.

Madison Luke asked: "Would it help not having to pay for meals?" – Justin Shealy responded: yes, it would help. You could potentially do away with a whole committee and free agents up. It would be helpful, but not a factor in determining if we place a host bid. We should know if nationals are going to pay for the meals or if it is on the host state by the time we present to ELT.

Brenda Jackson asked for a motion to present an idea for a bid before the membership in November at AM/PIC.

Motion to present the idea for placing a bid was made by Kim Post

Motion was seconded by Justin Shealy

Motion to present the idea of placing a bid to host AM/PIC to the ETL carried unanimously

Further Discussion on Hosting AM/PIC:

Shanna Reynolds asked: "How are AM/PIC Chairs usually appointed?" Paula Burke responded that most host states have a Chair and Co-Chair for committees and together they plan AM/PIC.

Brenda Jackson: We will have a planning committee, which will rotate each year prior to the annual meeting- it won't be the same people on the committee each year. If membership votes no during the annual meeting, the planning committee will end there.

Brenda Jackson suggested Columbus:

We are on the Alabama line and maybe Alabama Extension would help. We don't know if Columbus would be big enough.

Justin Shealy suggested Savannah:

Georgia hosted AM/PIC in 2002, but Savannah is different now than in the previous host year. The convention center now in Savannah is different than the one used in 2002. The hotels used in 2002 are no longer there. Where the convention center is now- you have the convention center, the Westin is right beside the convention center, you have the Hyatt across the river, with shuttle Ferry access. That is two major name brand hotels right by the convention center. Additionally, behind the Hyatt are 2 Holiday Inn Hotels, which are all in Ferry distance of going back and forth.

This past year, the Fruit and Vegetable Conference was held at convention center in Savannah had had around 3,000 attendees. We know the Savannah Conference Center is big enough to host AM/PIC, it has a hotel attached to it, there is enough parking, it will be completely renovated by 2025, and there is a regional airport close by.

The only downside to hosting in Savannah is you are going to be limited on your production Ag tours. There are really good opportunities for the ports, stores, and cattle producers, but any kind of commercial row crop is out. Florida didn't have that at West Palm, so it shouldn't be an issue.

Brenda Jackson suggested presenting different cities when it is presented to the membership.

Kim Post added that it is important as county agents to have a pocketbook friendly meeting, and one that portrays all of the Agriculture Georgia has to offer.

Dr. Mike Martin added prices in Savannah have gone through the roof. Rooms in Savannah are very expensive in Savannah and will continue to go up. This can result in an expensive AM/PIC registration fee of over \$500.00.

Paula Burke responded- The typical registration fee is \$250-\$400. The more sponsorship donations you have, the lower the registration fee will be. Additionally, if you are a state hosting the conference, you will be working at this conference and not enjoying it like usual.

Brenda Jackson asked if there was anyone who would like to present to membership concerning bid?

Madison Luke nominated Justin Shealy to present the idea of presenting a bid to host AM/PIC to membership.

Nomination was seconded by Hailey Partain

Justin Shealy accepted the nomination to present to GACAA membership.

Motion for Justin Shealy to present the idea for placing a bid to membership passed unanimously

Officer Updates:

Secretary Report by Madison Luke – Previous board meeting minutes were emailed out earlier in the week. Dr. Martin was given a hard copy of previous meeting minutes. There were no questions or comments about the previous meeting minutes.

Motion to dispense the reading and accept the previous meeting minutes was made by Lucy Ray

Motion was seconded by Hailey Partain

Treasurer Report by Guy Hancock – Presented the current balance sheet to board members. The current checking account balance is \$38,767.34. There is \$21,246.75 in the 37-month Farm Bureau-CD. There is \$65,848.09 in the 62-month Farm Bureau-CD. There is \$72,532.89 in the First State Bank of Blakely-CD, which offered us 2.25% to renew this CD. Guy stated this seemed like a lower percentage than previous years, but if we are considering hosting AM/PIC, we may want to free this up. There is \$76,628.42 in the GA 4-H Foundation Endowment. This brings the current total checking/savings account to \$275,023.49. The current total fixed assets are \$9,750.60. This leaves our current total Liabilities & Equity at \$284,774.09. Per a request after the previous board meeting, the check, deposit, and reconciliation details are present and available for anyone who wishes to look at them.

Per the previous board meeting, donation support was requested for the upcoming Eden Conference and the topic was tabled. The questions asked were ‘Do we have the money in our budget to donate support?’ and ‘How will the money be used at the conference?’ Guy stated that there is not a line item in the budget specifically for association support, but we have the money in the budget. Guy suggested voting on a budget amendment to make that change if the board chooses to do so.

Justin Shealy added: Historically, we have given money to other associations to host national meetings without there being a line item.

Brenda Jackson stated: The Eden Conference is asking for \$1,000.00 donation. UGA Extension is hosting this conference, so the money would stay within extension. We can also determine how that money is used for the conference or we can allow them to use it as they see fit.

Dr. Mike Martin added: Typically, donations help to sponsor a meal, offset the cost of a bus, or if the association wants to provide scholarships for agents to attend the conference.

Motion made to donate \$1,000.00 unrestricted to support the Eden Conference by Shanna Reynolds

Motion was seconded by Andrew Sawyer

Motion to donate \$1,000 unrestricted to support the Eden Conference was passed unanimously.

Dr. Mike Martin added: We would have to set up an account for the donation and then send invoice to Brenda and Guy

Motion to have the 2022 taxes prepared and filed was made by Justin Shealy

Motion was seconded by Lucy Ray

Motion to have the 2022 taxes prepared and filed was passed unanimously

President Report by Brenda Jackson – Brenda stated that she continues to get compliments on last years AM/PIC. Brenda has been in touch with Stephanie Butcher for ACCG, and everything is pretty much lined up. Guy was able to answer the question that there is money in the budget to pay for food if needed.

In the past, Hudson Farms has donated the pecans for ACCG and said they would donate this year for Philip, but this will be the last year they donate and could we offset the cost at all. The board discussed to pay Hudson Farms a donation for pecans this year as a ‘thank you’ for donating pecans in previous years. We will need to find a new supplier to donate pecans for next year’s ACCG. Andrew and Madison stated the possibility of Ellis Brother’s to supply pecans in the future.

President Elect Report by Lucy Ray – We are looking at having the 2023 GACAA AM/PIC in Augusta during November 13th - 15th. Lucy is working on getting sponsorship donations and tours organized and lined up. The goal is to get new agents to see the value and importance of AM/PIC, not just their dossier, but connections and relationships that come with AM/PIC. Lucy asked the board for any suggestions.

Robin Stewart, the chair for the early career development committee, said that she would get with Lucy and help her with ideas.

Vice President Report by Andrew Sawyer – Regarding the Expo, everything that can be done for now has been done. Andrew stated that he will be back in touch with them in the summer and will sign a contract. The next email coming from Andrew will be concerning food booth.

We are looking at doing 2024 GACAA AM/PIC Meeting during November 11th -13th at Jekyll Island. Andrew talked with Tara on discussing tour ideas. Andrew asked the board if they had any tour ideas for Jekyll Island.

Justin Hand suggested that the Ag Port in Jekyll Island

Past President Report by Justin Shealy – Justin discussed with Dr. Martin that when ACCG is over, he would like to schedule a sit down with Dr. Martin and Bryan, Stephanie, and Lucy to discuss the pricing on ACCG (why we charge what we charge etc.) Over time, there has been a disconnect over what we have to pay for, as far as the association versus the head count they give us, versus the amount we invoice ACCG. Justin suggested a menu change to keep everyone’s cost down and/or to discuss with ACCG ‘this is why we do, what we do.’ The suggestion is to set up a due diligence meeting with ACCG, where we discuss who pays for what, why they pay for it, and to go over expenses from previous years. This will also help to ensure that we continue a good working relationship with ACCG, besides invoicing emails. This discussion is needed to ask if we need to have as much food? Or do we charge them as much? This sit-down meeting with ACCG pertaining to who is responsible for certain expenses is necessary to have before prices and invoices get out of hand and unintentionally burn bridges.

Dr. Martin added that for those who don't know, ACCG gives us a prime spot for food service for nothing because of the service the farmhouse provides. We do not want to lose the spot, but we do need to have clarity going forward. We want to ensure we are doing what needs to be done with all of the changes that ACCG has made.

Justin Shealy stated that having a meeting now will set us up for the next 5 years. Since we haven't had a sit-down meeting with ACCG in decades, we can discuss expectations and convention rates (cost for center to prep food). We need to be able to present all of the information and expenses to ACCG and ask for their opinion/suggestions going forward.

Brenda Jackson stated: There was an idea put forward that rather than have a single individual in charge of the farmhouse trailer, we could have a farmhouse committee. We will have more continuity on supplies in trailer and how to put farmhouse together etc.

Dr. Martin added that the person that brings that trailer is coming a long way- but it is typically used on the east side of state in Jekyll/Savannah. Is there a way to find it a home on that side of the state?

Brenda responded: We tried but didn't find a place for it.

Justin Shealy responded: When Zach had the trailer, it was outside in the weather, which ages the trailer, and we don't want to buy another one anytime soon. If we had a secure location, I would not be opposed to it. I would love for it to stay stationary- reduces wrecks/blow outs etc., but under a shelter would be optimal.

Brenda Jackson stated: We need to pass off the trailer after ACCG to new publicity chair.

District Reports:

Northwest District Report by Hailey Partain- New Hires: Erick Marlowe, the new ANR Agent in Gwinnett County, started on March 1, 2023. James Herrin is the new ANR Agent and Norlethia Harris is the new ANR Educator in Fulton County. McKenzie Wheeler is a new ANR Agent in Rockdale County. Grace Baughman is the new ANR Educator in Haralson County. Cody Bowling is the new ANR Agent in Catoosa County. Open positions are in Whitfield, Meriweather, and Troupe Counties. Troupe and Meriweather Counties have been interviewing. Unsure of Whitfield County. No new retirement announcements.

Northeast District Report by Shanna Reynolds – No new hires in the Northeast District since the last board meeting. We have 2 position openings, one in Wilkes County that is accepting applications, and one in Madison County that should be making an offer soon. Robin Stewart is alternate for Northeast District for NACAA. They believe Carole Knight is the Northeast District voting delegate for NACAA. Since she is now state staff, we need to figure out if she is still attending as a voting delegate.

Southwest District Report by Kim Post – Will Brown was hired as the new ANR Agent in Brookes County. Phillip Edwards, previous Irwin County ANR Agent, was recently hired as the

new Southwest District Water Agent. Clarke Wiggins, ANR Agent for Decatur County, left and that position is open and in process. Cody Bowling left Seminole County, so now that position is open. No new retirements have been announced. Southwest District voting delegate for NACAA is Brian Hayes and the alternate is Doug Collins.

Southeast District Report by Scout Carter- No new hires in Southeast District. The counties with open positions are Jenkins, Bulloch, and Screven Counties. No new retirement announcements. We have interviewed a candidate for the Southeast PCD position. DED position is still open as well. Voting delegates for NACAA: Scout will get back to us.

State Staff Report by Ted McAvoy – We hired a Vegetable Breeder in Horticulture Department that will be based out of Tifton. We hired a Precision Ag Specialist for pecans, blueberries, and vegetables. Both will start in August. There is a new position for a Vegetable Sustainability Specialist.

Upcoming Events: There will be a Vegetable Field Day hosted in Tifton on June 13, 2023. Florida State Horticulture Society will be June 11-13, 2023. American Society of Horticulture Sciences will be held July 31, 2023. Ted will be having a Whitefly Management in Vegetables update for agents in Tifton on July 28, 2023.

GOTCAA Report by Wes Smith – Not Present

Wes asked Brenda to discuss the Young Professional Award- it is now \$1000.00, which is an increase from \$500.00. This is a great way for young agents to highlight their work. The applications are on the website. The \$1,000 is a scholarship. For example, it could be used as reimbursement if you go to NACAA.

New Business:

Brenda Jackson- The next board meeting is going to be a virtual meeting on August 9, 2023 from 9:00 – 11:00 AM. That is the week before NACAA in Iowa, do we need to change the date? No.

Closing:

Motion to adjourn made by Robin Stewart

Motion was seconded by Lucy Ray

Motion to adjourn meeting was passed unanimously

Meeting adjourned at 12:03 PM

Respectfully submitted by Madison Luke, GACAA Secretary